

TimelyBill

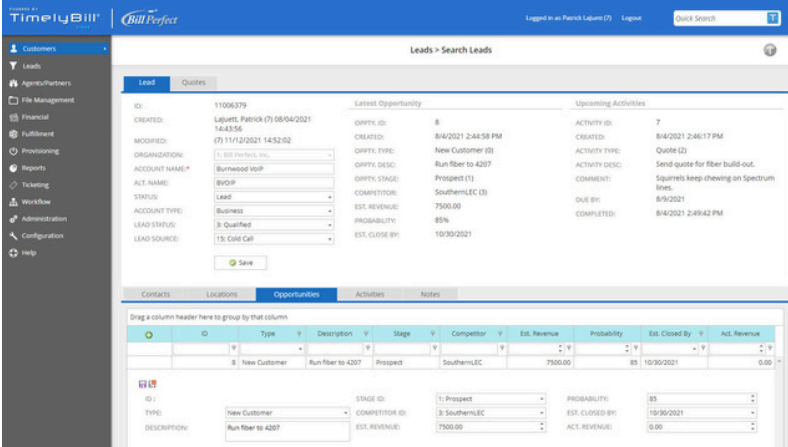
LEAD MANAGEMENT

Track your Sales Leads & Prospects

Integrated lead management system for service providers.

If you're selling B2B communications services, your sales team needs to manage and track their leads. TimelyBill's integrated lead management tool enables your sales reps to engage customers better and cultivate opportunities alongside all of our other billing tools.

Our lead management tools provide a foundational set of sales pipeline tracking features. We integrate pre-sales and post-sales tasks seamlessly together to enable complete management of the full customer journey... all in one place!



The screenshot displays the TimelyBill interface for lead management. It features a sidebar with navigation options like Customers, Leads, and Reports. The main content area shows a search results page for a lead with ID 11006379. The lead details include creation date (08/04/2021), account name (Burnwood Vop), and status (Lead). A table below shows the lead's progression through stages: Prospect (1) and New Customer (3). The table columns include ID, Type, Description, Stage, Competitor, Est. Revenue, Probability, Est. Closed By, and Act. Revenue. The lead is currently in the 'New Customer' stage with a probability of 85% and an estimated revenue of 7500.00.

| ID | Type | Description | Stage | Competitor | Est. Revenue | Probability | Est. Closed By | Act. Revenue |
|----------|--------------|-------------------|----------|-------------|--------------|-------------|----------------|--------------|
| 11006379 | New Customer | Run fiber to 4207 | Prospect | SouthernLEC | 7500.00 | 85 | 10/30/2021 | 0.00 |

Efficiently manage your entire sales process from the prospecting stage to a completed and signed contract.

Contact us for more info
(954) 889-6699

